

# PRN OPINION PAPERS

## Clinical Pharmacy Services in Heart Failure: An Opinion Paper from the Heart Failure Society of America and American College of Clinical Pharmacy Cardiology Practice and Research Network

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Heart failure (HF) care takes place in multiple settings, with a variety of providers, and generally involves patients who have multiple comorbidities. This situation is a “perfect storm” of factors that predispose patients to medication errors. The goals of this paper are to outline potential roles for clinical pharmacists in a multidisciplinary HF team, to document outcomes associated with interventions by clinical pharmacists, to recommend minimum training for clinical pharmacists engaged in HF care, and to suggest financial strategies to support clinical pharmacy services within a multidisciplinary team. As patients transition from inpatient to outpatient settings and between multiple caregivers, pharmacists can positively affect medication reconciliation and education, assure consistency in management that results in improvements in patient satisfaction and medication adherence, and reduce medication errors. For mechanical circulatory support and heart transplant teams, the Centers for Medicare and Medicaid Services considers the participation of a transplant pharmacology expert (e.g., clinical pharmacist) to be a requirement for accreditation, given the highly specialized and complex drug regimens used. Although reports of outcomes from pharmacist interventions have been mixed owing to differences in study design, benefits such as increased use of evidence-based therapies, decreases in HF hospitalizations and emergency department visits, and decreases in all-cause readmissions have been demonstrated. Clinical pharmacists participating in HF or heart transplant teams should have completed specialized postdoctoral training in the form of residencies and/or fellowships in cardiovascular and/or transplant pharmacotherapy, and board certification is recommended. Financial mechanisms to support pharmacist participation in the HF teams are variable. Positive outcomes associated with clinical pharmacist activities support the value of making this resource available to HF teams.

**Key Words:** heart failure, clinical pharmacist, multidisciplinary team, heart transplant.

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## Introduction

In the mid-1980s, Hepler and Strand introduced the term "pharmaceutical care," promoting a paradigm shift for the pharmacy profession toward care that focused on improving outcomes and safety associated with drug therapy (referred to as "clinical pharmacy services" for the remainder of this document).<sup>1, 2</sup> Since then,

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clinical pharmacists, i.e., pharmacists who have advanced training, certification, and/or experience in a specific practice setting and/or disease state(s) and provide clinical pharmacy services, have taken on expanded roles, and they now routinely identify and resolve drug-related problems to improve clinical outcomes.<sup>1-3</sup> Table 1 depicts eight categories of drug-related problems and common examples in HF patients. Clinical pharmacy services include: accurate medication reconciliation; developing patient care plans including the selection, dosing, and monitoring of drug therapy; promoting medication adherence; and educating patients and other health care providers regarding complexities of drug therapy.<sup>4</sup> Clinical pharmacy services have been shown to reduce length of hospital stay, medication errors, adverse drug reactions, and costs, and to improve survival.<sup>4-12</sup>

Clinical pharmacists have participated in multidisciplinary disease management programs for chronic diseases such as hypertension, diabetes, and dyslipidemia. In those settings, the value of clinical pharmacist involvement has been demonstrated by improvements in lipid levels, blood pressure control, hemoglobin A<sub>1c</sub>, and adherence with evidence-based performance measures.<sup>13-19</sup> As with other chronic diseases, disease management programs for HF also have demonstrated improved outcomes. Rich et al.<sup>20</sup> published one of the early descriptions of a multidisciplinary team intervention in HF. That nurse-directed intervention reduced readmission rates by > 50%, improved quality of life, and reduced costs. Since then, a number of studies have supported the benefit of multidisciplinary interventions in HF.<sup>21-24</sup>

Heart failure is one of the most common and costly illnesses in the United States because of high rates of hospitalization. Although current pharmacotherapy has improved survival in patients with HF, morbidity and mortality remain high.<sup>25</sup> Following an admission for HF, as many as 44% of patients are readmitted within the next 6 months.<sup>26</sup> Causes for readmission include disease progression, suboptimal medication management or nonadherence, and non-HF-related comorbid conditions. In addition to high morbidity and cost, care of HF patients can be complicated and fragmented. Patients with HF in the contemporary health care era visit multiple providers for a variety of comorbidities and complex care plans driven by clinical practice guidelines that are almost exclusively focused on individual disease processes.

**Table 1.** Eight Categories of Drug-Related Problems

Drug-Related Problem	Description	Example in Heart Failure (HF)
Untreated indications	Patient has an indication that requires drug therapy but is not receiving any drugs for that indication.	Omission of ACE inhibitor from discharge medication list in a patient with reduced LVEF without documentation of contraindication and/or plan for when to restart after discharge.
Improper drug selection	Patient is taking the wrong drug for stated indication.	Patient with acute decompensated heart failure receiving dronedarone for atrial fibrillation.
Subtherapeutic dosage	Patient is being treated with too little of the correct drug for their medical problem.	Patient with HF and blood pressure > 135/85 mm Hg and heart rate > 75 bpm on 5 mg lisinopril daily and 6.25 mg carvedilol twice daily.
Failure to receive drugs	Patient has a medical problem resulting from not receiving a drug (e.g., for pharmaceutical, psychologic, sociologic, or economic reasons).	Patient is unable to fill prescribed medications after discharge from HF admission owing to cost or inability to get to pharmacy.
Overdosage	Patient is being treated with too much of the correct drug (toxicity).	Patient with NYHA functional class IV HF and reduced LVEF on digoxin with trough serum concentration of 1.7 ng/ml.
Adverse drug reactions	Patient has a medical problem resulting from an adverse drug reaction or adverse effect.	Patient with NYHA functional class III HF experiencing increased edema after initiation of pioglitazone.
Drug interactions	Patient has a medical problem resulting from a drug-drug, drug-food, or drug-laboratory interaction.	Patient with worsening renal function in setting of combination of ACE inhibitor and over-the-counter NSAID use.
Drug use without indication	Patient is taking a drug for no medically valid indication.	Continuation of proton pump inhibitor after discharge when initiated for stress ulcer prophylaxis during HF admission, in the absence of other documented indication.

ACE = angiotensin converting enzyme; bpm = beats per minute; LVEF = left ventricular ejection fraction; NYHA = New York Heart Association; NSAID = nonsteroidal antiinflammatory drug.

Adapted from references 1–3.

The goals of the present paper are to describe activities of clinical pharmacists within a multidisciplinary HF team, to document areas where clinical pharmacist interventions have resulted in improved outcomes, to summarize recommended training and qualifications for a clinical pharmacist in this area, and to describe potential strategies to provide financial support for clinical pharmacy services within a multidisciplinary team.

### Clinical Pharmacist Roles Across the Continuum of Heart Failure Care

Although each practice setting (i.e., inpatient vs outpatient care) provides a unique opportunity for clinical pharmacist contributions, there are a few services that are consistent across all areas of patient care. These include early identification and prevention of adverse drug reactions and interactions, therapeutic drug monitoring, medication reconciliation, and promoting medication adherence.

### Prevention of Adverse Drug Reactions and Medication Errors

Consequences of adverse drug reactions (ADRs) and medication errors can affect admission rates, length of stay, and quality of care.<sup>27–29</sup> In one series, 62% of ADRs contributing to hospital admissions were deemed to be preventable, and > 40% of the preventable ADRs were attributed to cardiovascular or anticoagulant medications.<sup>28</sup> Clinical pharmacy services in general have been shown to decrease the rate of ADRs and other medication errors by 25–40%, and clinical pharmacists in the intensive care unit (ICU) can reduce the rate by > 60%.<sup>6, 11, 30, 31</sup> Clinical pharmacists in a coronary care unit (CCU) identified medication errors at an alarming frequency (24 medication errors/100 admissions).<sup>32</sup> Murray et al.<sup>33</sup> described a pharmacist intervention consisting of medication profile and laboratory review, patient education, and communication with providers for outpatients with hypertension and/or HF.

During the 12-month study period, a 34% relative risk reduction in ADRs was observed in the intervention group compared with control. The most common ADRs were renal insufficiency and drugs to avoid in the elderly.<sup>33</sup>

### Therapeutic Drug Monitoring

Therapeutic drug monitoring (TDM) is an important aspect of patient care, and clinical pharmacists are particularly well suited for this role. A typical patient with HF takes  $\geq 6$  medications and has  $\geq 5$  chronic conditions, which can potentially lead to drug-drug interactions as well as serious life-threatening adverse events, such as hyperkalemia or torsades de pointes.<sup>34, 35</sup> For HF patients treated chronically with narrow therapeutic index medications such as digoxin and warfarin, dosing adjustments are required when concomitant antibiotics, amiodarone, or other cytochrome P450/P-glycoprotein inhibitors or inducers are prescribed. In the acutely decompensated patient, alterations in renal function and hepatic blood flow will also warrant significant dosing changes (e.g., for dofetilide, digoxin, or warfarin).<sup>35</sup> Other medications such as mineralocorticoid receptor antagonists (MRAs) have been shown to prevent morbidity and mortality in HF, but carry a risk for hyperkalemia and necessitate ongoing close monitoring.<sup>36-38</sup> Potential drug interactions can be reduced with the use of computerized order entry systems, but studies have shown that input errors and incomplete decision support can occur.<sup>39, 40</sup> Clinical pharmacists provide pharmacokinetic monitoring and assessment of drug interactions through review of medication profiles, laboratory data, and patient interviews, and make recommendations to the medical team or patient regarding appropriate monitoring tests or dosage adjustments.<sup>6, 41, 42</sup>

### Medication Reconciliation

Medication reconciliation is a critical component of safe medication use and has been incorporated into the Joint Commission National Patient Safety Goals.<sup>43</sup> Patients are most susceptible to medication errors related to inaccurate medication histories during transitions in care.<sup>32, 44, 45</sup> Complex medical regimens for HF and other comorbidities increase the likelihood for medication reconciliation discrepancies. Numerous studies have found that pharmacists

significantly reduce medication errors and improve patients' knowledge retention at the time of admission, discharge, and post-hospitalization follow-up when they are involved in medication reconciliation.<sup>45-56</sup> Pharmacists involved in a multidisciplinary postdischarge HF medication reconciliation clinic found that 52% of patients had at least one medication discrepancy from the prescribed discharge regimen at the follow-up visit, despite the majority receiving discharge counseling during the hospitalization.<sup>54</sup>

### Medication Adherence and Access

Nonadherence is a major contributor to the underutilization of evidence-based HF therapies. In an analysis of 54,322 HF hospitalizations from the Get with the Guidelines-HF registry, medication nonadherence contributed to hospital admission in 7.9% of subjects.<sup>57</sup> In a retrospective claims analysis of  $> 45,000$  Medicaid beneficiaries over a 2-year period, 11.8–20.1% of patients with HF claims did not have a single claim for evidence-based HF medications and were deemed to be nonadherent.<sup>58</sup>

Nonadherence with evidence-based medications and other instructions is often multifactorial. It may be related to inadequate patient education, poor retention of information provided during hospitalization, cognitive impairment, economic barriers, lack of adequate social support, and poor health literacy. Studies have shown that pharmacist interventions such as discharge counseling or home-based education to improve adherence and optimize medications result in a reduction in hospitalizations.<sup>21, 52, 54, 59</sup> A primary focus of clinical pharmacy services is identifying barriers to medication adherence or access (e.g., affordability of medications) and finding ways they can be addressed. Strategies may include patient education, regimen simplification, and finding lower-cost alternative medications where appropriate.

Cost of medications can be a particular burden with some evidence-based medications for cardiovascular disease or immunosuppressive agents after transplantation. In those cases, clinical pharmacists often serve as a resource for information on alternative prescription drug coverage. Many pharmaceutical companies offer programs that provide medication to eligible patients at reduced or no cost.<sup>60</sup> Programs for immunosuppressive medications can be a major source of financial assistance for transplant

patients. These medication assistance programs have gained in popularity over the past decade, but remain underutilized. Enrollment into these programs can be initiated by the patient, their advocate, or a health care provider. Patient financial documentation is usually required. Once accepted into the program, medications are dispensed directly to the patients' residence, through use of a voucher at a pharmacy, or delivered to the provider's office.

#### Role of the Pharmacist in the Clinical Management of Hospitalized Patients with Heart Failure

Two papers have defined the clinical roles of the critical care pharmacist and endorsed a best practice model for delivery of these services. A joint task force from both the Society of Critical Care Medicine (SCCM) and the American College of Clinical Pharmacy (ACCP) published a position paper defining the level of pharmacy practice and specialized skills required for the provision of clinical pharmacy services to critically ill patients.<sup>61</sup> Institutions were encouraged to strive for the highest level of clinical pharmacy service possible. Those recommendations were also endorsed in a more recent position paper defining the clinical pharmacist roles and best practice model for critical care delivery.<sup>62</sup>

Clinical pharmacists have assumed larger roles in the care of patients in the ICU and CCU. Numerous analyses support inclusion of clinical pharmacists in a multidisciplinary team caring for patients with cardiovascular disease in general and HF in particular.<sup>63–65</sup> In 2003, Kane et al.<sup>31</sup> summarized 14 published reports evaluating the clinical and economic outcomes associated with critical care pharmacy services in various critical care settings (medical, surgical, cardiac, and pediatric). The most common critical care pharmacy interventions involved clarifying drug orders and identification and resolution of drug-related problems, leading to fewer medication errors and adverse events. Those services decreased annual institutional costs by \$25,140—\$270,000. Other studies added to the evidence of the favorable economic benefit of clinical pharmacy services in the CCU. White and Chow investigated the clinical and economic benefits of focused rounds by clinical pharmacists in the CCU.<sup>66</sup> Over a 14-day period, 61 interventions occurred, resulting in an estimated net cost

savings of \$2219, which extrapolates to > \$57,000 in annual savings (1998 dollars). Likewise, Gandhi et al assessed the economic benefit of clinical pharmacy services in the CCU and estimated a cost savings from clinical pharmacy interventions of \$372,383 during calendar year 1999.<sup>67</sup> Interventions performed with the greatest frequency or highest economic impact in those two trials are presented in Table 2.

#### Role of Pharmacists in Ensuring Quality Measures for Patients With Heart Failure

Since 2004, the Joint Commission has implemented core measures for HF as an accreditation requirement for hospitals.<sup>68</sup> Those four core measures require documentation of assessment of left ventricular ejection fraction, angiotensin-converting enzyme (ACE) inhibitor or angiotensin receptor blocker (ARB) use in patients with left ventricular systolic dysfunction, documentation that patients received discharge instructions, and adult smoking cessation counseling.

Many patients hospitalized for HF, particularly those with a history of HF with left ventricular dysfunction, may not have been treated with evidence-based medications at the time of admission. United States and international registries suggest low utilization rates of ACE inhibitors or ARBs (< 70%) and beta-blockers (< 75%), and very low utilization rates of MRAs (< 20%) before admission in patients hospitalized for HF.<sup>57, 69–75</sup> Even when prescribed, HF medications may not be given in doses that have been demonstrated to improve outcomes. Although utilization rates are higher at the time of discharge, ACE inhibitors or ARBs (82–93%), evidence-based beta-blockers (72–95%), and MRAs (21–65%) remain underutilized in many patients, resulting in higher rates of rehospitalization and mortality.<sup>73–78</sup> As a member of the HF multidisciplinary team, the clinical pharmacist can ensure initiation of ACE inhibitors/ARBs, beta-blockers, and MRAs in all appropriate patients and that contraindications, intolerance, or other reasons for not prescribing such therapies are clearly documented.<sup>79, 80</sup>

#### Evidence to Support Value of Pharmacists with Improving Quality Metrics

The development of accountable care organizations under the Medicare Shared Savings Program will result in reimbursement based on

**Table 2.** Frequent Clinical Pharmacist Interventions in Coronary Care Unit

Intervention	Subtypes of Interventions Performed
Drug information	Provide patient-specific drug information to provider or medical team in written form or verbally during rounds
Therapeutic consultation	Addition/dosage titration of agent with proven mortality benefit Recommend therapeutically indicated drug therapy for both cardiovascular and noncardiovascular conditions Recommend discontinuation of contraindicated medications and/or medications without an indication Adjust dose based on renal or hepatic function or serum drug concentrations Recommend additional laboratory testing for therapeutic monitoring of medication Adjust drug therapy based on laboratory parameters, physical findings, electrocardiogram, and other diagnostic tests Optimize titration or weaning regimen Clarify drug allergy/intolerance and recommendation of alternate therapies if necessary
Order clarification and formulary maintenance	Clarify provider orders to improve patient safety Suggest equivalent formulary alternative to nonformulary item considering efficacy, cost, and patient safety Convert intravenous dosage formulations with good bioavailability to oral dosage forms Evaluate appropriateness of generic immunosuppressive medications
Antimicrobial regimen adjustment	Recommend changes to antibiotic regimens, as needed, to improve spectrum of coverage and/or antimicrobial activity based on clinical response, culture/sensitivity data, or appropriate duration of therapy Modify antibiotic dosing or frequency
Drug interaction avoided	Identify potential drug-drug, drug-nutrient, and drug-disease interactions Adjust or discontinue medications to prevent interactions Identify and resolve intravenous drug incompatibilities
Duplication of therapy	Identify potential therapeutic duplication of new drug with existing active orders
Quality improvement	Participate in multidisciplinary clinical pathway development, monitoring, and dissemination Assist multidisciplinary teams with monitoring and adherence to quality performance measures

Adapted from references 66 and 67.

comparative hospital performance measures and benchmarks, and further underscores the importance of documenting and delivering best-practice standards within hospital institutions.<sup>81, 82</sup> As adherence to performance measures begins to affect reimbursement, institutions use clinical pathways and guideline-based order sets. Pathways developed and implemented by multidisciplinary teams, including physicians, nonphysician providers, nurses, and pharmacists, have been shown to improve adherence to performance measures, medication safety, and outcomes.<sup>61, 64, 80, 83-85</sup> Clinical pharmacists can provide recommendations about drug dosing and monitoring parameters built into the order set, and implementation strategies. Furthermore, the clinical pharmacist can disseminate and provide training for critical pathways throughout the hospital.

### Clinical Pharmacist Activities in Care Transitions for Heart Failure Patients

#### Role of Pharmacist in Discharge Education

Patient education is the final, critical step in the discharge process as the patient moves from

hospital care to self-care at home. Although it is clear that discharge education alone is not sufficient to lead to full retention of information, it is often an early step in the process. Clinical pharmacists can use their expertise in drug therapy to inform HF patients regarding the safe and effective use of medications. Additionally, participating in the patient's discharge education provides another opportunity for the clinical pharmacist to reinforce HF-related information discussed with the patient by other providers. Finally, it provides an opportunity for the pharmacist to facilitate dispensing of medications at the time of hospital discharge and for long-term adherence with the treatment plan.

The American College of Clinical Pharmacy Cardiology PRN has recently published a Best Practices Model for discharge counseling of patients hospitalized for myocardial infarction and HF.<sup>86</sup> The model describes a patient-centered approach that reinforces ongoing learning by the patient after discharge and provides some strategies to consider for improving medication adherence, including a focus on health literacy and barriers such as financial hardship. For HF patients, it is recommended that education include: information on the disease state, includ-

ing risk factors, complications, and signs and symptoms of exacerbation; safe and appropriate use of medications; the postdischarge plan for follow-up; therapeutic interventions aimed at controlling modifiable risk factors for HF; and lifestyle modifications.<sup>86</sup> Counseling patients and family can resolve barriers to implementation of the therapeutic regimen. Successful interventions provide consistent education with the use of similar verbal and written information by multiple health care professionals (e.g., pharmacist, bedside nurse, advanced practice nurse, physician), providing reinforcement of key points.

### Evidence to Support the Value of Pharmacists in Discharge Education

Several studies have described the benefits of structured discharge education programs or services for HF patients that include clinical pharmacist participation.<sup>87</sup> A summary of those studies, which include intensive inpatient medication teaching and follow-up telephone contact after discharge, is provided in Table 3.<sup>87-90</sup> Several initiatives were associated with improved clinical outcomes, including a reduction in death, emergency department (ED) visits, or rehospitalization.<sup>89-91</sup> However, a recent large study did not show any difference between pharmacist-provided medication reconciliation and tailored discharge education and standard medication reconciliation and discharge education on the incidence of postdischarge medication errors in a population with good health literacy.<sup>88</sup> Because patient education must be an ongoing continuous process, education of HF patients initiated during hospitalization and reinforced during follow-up may be more successful than education performed at either time point alone. The multidisciplinary nature of many of these educational interventions suggests that benefit is derived from a team approach which includes a clinical pharmacist.

### Clinical Pharmacists as Members of the Outpatient Heart Failure Team

A major focus in HF care for health systems is minimizing hospitalizations. Hospital readmission negatively affects mortality and is a primary driver of costs. Therefore, efforts to improve outpatient care are important, and clinical pharmacy services have demonstrated benefit in the outpatient HF setting.

### Role of the Pharmacist in the Outpatient Setting

Pharmacists have served as part of a multidisciplinary HF clinic or have evaluated patients as single providers. The multidisciplinary approach involves time with the pharmacist, nurse, and/or physician. In that setting, pharmacists perform medication reconciliation, order necessary laboratory assessments, screen for drug-drug interactions, and provide education about outpatient medications. As a single provider, the pharmacist often evaluates a patient for up-titration and monitoring of HF medications per referral from another HF provider.

### Evidence to Support the Value of Pharmacists in the Outpatient Setting

One of the early trials documenting the role of a clinical pharmacist within an outpatient HF team was the Pharmacist in Heart Failure Assessment Recommendation and Monitoring Study conducted by Gattis et al.<sup>92</sup> The intervention consisted of medication education by a clinical pharmacist, optimization of the patient's drug regimen in concert with the patient's provider, and telephone follow-up to identify drug therapy issues. The control group received standard care. The primary end point was a combination of all-cause mortality and nonfatal HF events (ED visits and hospitalizations). The intervention group had significantly fewer nonfatal HF events than the control group (9% vs 25%); however, all-cause mortality was low and did not differ between groups. Another recent study, conducted within the National Health Service in the United Kingdom, randomized individuals with HF and reduced left ventricular systolic function but low risk of decompensating or minimal symptoms to a 30-minute medication optimization intervention by a pharmacist versus usual care. The primary outcome was the composite of death from any cause or hospital admission for worsening HF. There was no difference noted in the primary outcome between groups, although the intervention group had statistically higher rates of ACE inhibitor, ARB, or beta-blocker initiation or dose titration compared with usual care.<sup>93</sup> Riegel et al.<sup>23</sup> described a multidisciplinary disease management program that included nurses, a pharmacist, dieticians, social workers, and physicians. The program reduced HF readmissions by 29%. Other randomized controlled trials have

reported the impact of pharmacists in specialized HF clinics and in home-based interventions (Table 4). Those trials demonstrated increased adherence, improved symptoms, and reduced HF hospitalization or ED visits.<sup>59, 94–96</sup>

A recent systematic review evaluated pharmacist-directed or pharmacist-collaborative interventions conducted within a multidisciplinary team.<sup>87</sup> Nine of the 12 studies included in that meta-analysis were completed in an outpatient setting. Studies with pharmacist-based interventions reported positive outcomes on rehospitalization, both all-cause and HF hospitalizations, with more pronounced effects observed in multidisciplinary settings compared with pharmacist-directed care alone. Effects on mortality were not statistically significant, possibly because of the relatively small sample sizes and short follow-up times of most studies.

### Clinical Pharmacist on the Transplant/Mechanical Circulatory Support Team

Heart failure programs offering heart transplantation and mechanical circulatory support (MCS) as options for care rely on a multidisciplinary team approach—including cardiologists, surgeons, nurses, social workers, and clinical pharmacists—to provide effective care across the transplant continuum. With the complex pharmacokinetics of current immunosuppressive drugs, the clinical pharmacist's expertise to identify potential drug–drug interactions and adverse events and to provide patient specific dosing, monitoring recommendations, and medication education also is needed on the transplant team.<sup>97–99</sup> The American Society for Transplantation (AST) Transplant Pharmacy Community of Practice recently published a white paper on the fundamental and recommended roles of, and optimal training for, clinical pharmacists working within a transplant team.<sup>100</sup>

The United Network for Organ Sharing (UNOS) amended their bylaws in June 2004 to include a clinical pharmacist as an essential member of the transplant team.<sup>101</sup> That organization recommended specific responsibilities that cover a spectrum of solving medication-related problems to monitoring of patient care plans. Table 5 summarizes information from both AST and UNOS guidelines regarding responsibilities of a transplant clinical pharmacist in various phases of the transplantation process.

In 2007, the Centers for Medicare and Medicaid Services (CMS) published Medicare Conditions of Participation for organ transplant programs.<sup>102</sup> In its final rule, CMS mandated that for a transplant program to be reimbursed for their services, programs must meet certain minimum criteria. One criterion stated that every transplant program must have a designated qualified expert in transplant pharmacology who should serve as a member of the multidisciplinary transplant team. This transplant pharmacology expert must be involved in every patient's care at multiple phases of the transplantation process to maintain transplant center accreditation. This involvement should include pretransplantation (transplantation evaluation and advanced HF care), perioperative, and postoperative inpatient and outpatient care.

### Role of the Pharmacist in Mechanical Circulatory Support

Today, there are > 20 MCS devices in clinical use or development worldwide.<sup>103</sup> Although MCS devices provide a benefit regarding medical therapy for end-stage HF, their use is associated with significant morbidities requiring advanced pharmacotherapeutic knowledge.<sup>103–106</sup>

The clinical pharmacist may provide significant benefits in several areas within the MCS field, such as pharmacotherapeutic interventions which may reduce perioperative hemostasis and improve outcomes with thrombosis prophylaxis.<sup>103, 107</sup> Minimization and management of adverse events include inotrope selection and titration for right ventricular failure, antiarrhythmic therapy, prevention and treatment of gastrointestinal bleeding, prevention of neurologic events, and antimicrobial management and selection and dosing for pump-associated infections.<sup>103</sup> Limited data are available regarding the value of the pharmacist in MCS; as more hospitals acquire the capability for MSC, evidence will likely accumulate regarding the potential benefit of a multidisciplinary approach to management of these patients.

### Role of the Pharmacist in the Management of the Heart Transplant Patient

#### *Pretransplantation Phase*

The transplant pharmacist may also provide a pretransplantation assessment of potential medication adherence barriers after transplantation

**Table 3.** Trials Evaluating Clinical Pharmacist Discharge Education

Citation	Study Design	Primary End Point(s)	Results	Comments
Eggink et al. <sup>52</sup>	RCT. Eighty-five adults with HF (control: n=44; intervention: n=41) admitted with HF and prescribed ≥ 5 medications at discharge. Pharmacist intervention: identifying prescription errors and counseling (verbal and written information) about side effects and future changes in medication.	Cumulative % of prescription errors and discrepancies after discharge	≥ 1 discrepancy or prescription error: control: 68%; intervention: 39%; RR 0.57 (95% CI 0.37–0.88). % of medications with discrepancy or prescription error: control: 14.6%; intervention: 6.1%; RR 0.42 (95% CI 0.27–0.66).	Study conducted in the Netherlands
Gwadry-Sridhar et al. <sup>53</sup>	RCT. One hundred and thirty-four patients with HF (control: n=66; intervention: n=68) and LVEF < 40% requiring long-term management. Pharmacist and nurse/educator as multidisciplinary intervention. Standard of care plus patient education on medication adherence, dietary, and lifestyle modification vs standard of care (control).	Compared QOL scores using the MLHFQ, noncompliance, and time to first event (mortality, readmission, or ED visit)	Intervention group: higher knowledge scores at discharge and 1 yr ( $p=0.05$ ). Noncompliance produced variable results for ACE-I and diuretics. QOL improved ( $p=0.04$ ). Composite end point improved in intervention but not significantly (HR 0.85, 95% CI 0.55–1.30).	Community pharmacists and general practitioners were blinded to patient assignment
Rainville et al. <sup>91</sup>	RCT. Thirty-four HF patients (17 in each group). Pharmacist and nurse specialist intervention. Standard of care plus: (i) modifiable patient-specific risk factors for readmission; (ii) patient education tools; (iii) medication changes to physician.	Hospital readmission for HF or death at 1 yr	Readmissions for HF over 1 yr: control: 10 (58.8%); intervention: 4 (23.5%); $p<0.05$ . Death or readmission over 1 yr: control: 14 (82.3%); intervention: 5 (29.4%); $p<0.01$	Baseline characteristics were similar between groups. Most patients were receiving digoxin and an ACE-I.
Lopez Cabezas et al. <sup>89</sup>	RCT. One hundred and thirty-four patients (control: n=64; intervention: n=70) hospitalized for HF based on Framingham criteria. Intervention subjects received education on disease, diet, and drug therapy from a pharmacist at discharge and monthly follow-up phone calls for 6 mo and every 2 mo thereafter	Time to first readmission, % of patients readmitted, total no. of readmits, total hospital days during study period	Readmissions: 2 mo: control: 16 (25%); intervention: 8 (11.4%); $p=0.041$ ; 6 mo: control: 27 (42.2%); intervention: 17 (24.3%); $p=0.028$ . Hospital days/patient lower in intervention group: 2 mo: $1.7 \pm 7.7$ vs $3.5 \pm 7.8$ ( $p=0.034$ ); 6 mo: $4.3 \pm 13.1$ vs $6.8 \pm 12.5$ ( $p=0.02$ )	Treatment adherence was higher in the intervention group at 2 and 6 mo. Readmissions and hospital days/patient were lower at 12 mo, but the difference was not significant. Study conducted in Spain.

(continued)

Table 3. (continued)

Citation	Study Design	Primary End Point(s)	Results	Comments
REACT: Tsuyuki et al. <sup>90</sup>	RCT. Two hundred and seventy-six adult patients (control: n=136; intervention: n=140) hospitalized with primary, secondary, or complicating diagnosis of HF. Intervention subjects received education from a research pharmacist or nurse on diet, daily weighing, exercise, medications, and when to contact the physician. Education performed at discharge and via phone follow-up at 2 wk and 4 wk, then monthly.	Adherence with ACE-I at 6 mo	ACEI adherence: control: 86.2 ± 29%; intervention: 83.5 ± 31.2%; p=0.691	All-cause physician visits, ED visits, and readmissions were not significantly different. Cardiovascular-related ED visits were lower in intervention group (20 vs 49, p=0.03). Study conducted in Canada.
PILL-CVD: Kripalani et al. <sup>88</sup>	RCT. Eight hundred and sixty-two adult patients (intervention: n=430; control: n=432) hospitalized for ACS or HF at academic medical centers with EHR. Intervention group had a pharmacist perform medication reconciliation at admission and discharge and discharge counseling; counseling was tailored with low health literacy aids. Control group had medication reconciliation performed at admission and discharge using EHR and discharge education according to standard hospital procedure.	Clinically important medication errors, including preventable ADEs, within 30 day of discharge. Secondary end point was potential ADEs, including medication discrepancies, nonadherence, medication omission, and early filling of prescriptions.	Overall rate of clinically important medication errors was 50.8%; no difference between groups (0.87 vs 0.92 events/patient, IRR 0.92, CI 0.77–1.09); trend toward lower incidence in intervention arm in subgroup with low health literacy, but not statistically significant. Potential ADEs were reported in 29.7%. Fewer potential ADEs in the intervention group (0.44 vs 0.55 events/patient, IRR 0.79, CI 0.61–1.01).	Intervention designed to target patients with low health literacy, but only 19% of patients in the study had low or marginal health literacy. Medication errors were adjudicated with a 30-day follow-up phone call and retrospective review of medical records and included worsening or new symptoms and health care utilization. All patients received medication reconciliation and discharge counseling by a health care professional, so may have been difficult to detect incremental difference.

ACE-I = angiotensin-converting enzyme inhibitor; ACS = acute coronary syndrome; ADE = adverse drug event; CI = confidence interval; ED = emergency department; EHR = electronic health record; HF = heart failure; HR = hazard ratio; IRR = incidence rate ratio; LVEF = left ventricular ejection fraction; MLHFQ = Minnesota Living With Heart Failure Questionnaire; QOL = quality of life; RCT = randomized controlled trial; RR = relative risk.

Table 4. Trials Evaluating Clinical Pharmacy Services in an Outpatient Heart Failure Setting

Citation	Study Design	Primary End Point(s)	Results	Comments
Stewart et al. <sup>21</sup>	RCT, n=97. Recent HF hospitalization, randomized to home-based intervention by nurse/pharmacist team within 1 wk of discharge or usual care. Intervention: assessment of patient knowledge, adherence and targeted education; assessment of early decompensation or adverse effects.	Unplanned readmissions within 6 mo plus out-of-hospital deaths	Fewer unplanned hospitalizations (36 vs 62; p=0.03); fewer total hospital days (261 vs 452; p=0.05); trend toward fewer total and out-of-hospital deaths (p=0.11) in intervention group; fewer patients in intervention group admitted ≥ 3 times (0 vs 5; p=0.02)	Single in-home postdischarge visit. Decreased hospital days driven largely by decrease in multiple readmissions.
Varma et al. <sup>94</sup>	RCT, n=83. Older adults in Northern Ireland. Pharmacist intervention: education on medications, management of symptoms, instructions on tracking weight and self-adjusting diuretic doses. Control group: usual care. Medication adherence assessed in all patients.	2-min walk test, quality of life, knowledge of drug therapy and medication adherence, hospital admissions, and ED visits	Intervention group: improved adherence, exercise capacity, and knowledge of drug therapy. Intervention group had more ED visits and calls to physicians but fewer hospital admissions and lower overall costs. Quality of life did not differ between groups.	Intervention group seen every 3 mo. Twelve-mo study duration.
Murray et al. <sup>59</sup>	RCT, n=314. Pharmacist-directed medication adherence assessment/intervention. HF patients with a low health literacy level. Determine adherence barriers and tailor medication education. Control group: usual care within cardiology clinic.	Medication adherence and clinical exacerbations (ED visits/hospitalization)	Medication adherence improved: 67% control vs 79% intervention group; ED visits and hospitalizations reduced by 19.4% in intervention group vs control (IRR 0.82, CI 0.73–0.93)	Adherence tracked by electronic monitoring device. Adherence effect dissipated once patients no longer in direct contact with pharmacist.
Holland et al. <sup>95</sup>	RCT, n=273. Admission or ED visit for HF. Intervention: home visit by community pharmacist within 2 wk of discharge. Medication education, basic cessation, dietary, and smoking cessation, tracking signs and symptoms of HF.	All-cause ED visits and hospitalizations over 6 mo	No differences in hospital readmissions, adherence, or quality of life scores	Pharmacist educators were not specialists in HF, which could have affected the consistency of interventions.
Roughhead et al. <sup>96</sup>	Cohort study. HF patients > 65 yr taking BB. Exposed (n=273): physician/pharmacist team; home medicines review by pharmacist; report by pharmacist to physician who then designed medication management plan and communicated the plan to the patient. Compared to unexposed control: n=544.	Time to first hospitalization	Time to first hospitalization significantly delayed in exposed group; 45% reduction in rate of hospitalization for HF (HR 0.55, 95% CI 0.39–0.77)	Exposed group had more comorbidities, were taking more prescriptions, and had higher rates of hospitalization before the study.

BB = beta-blocker; other abbreviations as in Table 3.

**Table 5.** Heart Transplant Pharmacist Responsibilities/Standards

Responsibilities/Standards	Source of Standard
<b>Preoperative phase</b>	
Recipient evaluation, education, and documentation of visit	AST
<b>Perioperative phase</b>	
Evaluates, identifies, and solves medication related problems for transplant recipients	UNOS, AST
Educes transplant recipients and their family members on transplant medications and adherence to medication regimen; documentation of visit	UNOS, AST
Acts as a liaison (advocate) between patient and patients' families and other health care team members regarding medication issues	UNOS
Prepares and assists with discharge planning for all transplant recipients; documentation of discharge medication	UNOS, AST
Provides drug information and training for all members and trainees of the transplant team	UNOS, AST
<b>Posttransplantation phase</b>	
Attends daily rounds with prospective evaluation of individual pharmacotherapy	AST
Communicates all transplant recipient medication issues and concerns to appropriate members of the transplant team	UNOS
Assists with designing, implementing, and monitoring of comprehensive care plans with other team members	UNOS
Coordinates development and implementation of drug therapy protocols, assists in protocol adherence, and measures associated outcomes	AST
Facilitates cost-containment strategies and pharmacotherapy optimization	AST
Quality assurance of medication regimens	UNOS
Clinical research studies	UNOS
Public and professional education	UNOS

UNOS = United Network for Organ Sharing bylaws; AST = American Society of Transplantation standards.

Adapted from references 100 and 101.

for transplant candidates and communicate recommendations to the transplant selection committee. These may include financial barriers as well as health literacy barriers. Clinical pharmacists may also participate in developing and monitoring sensitization protocols for heart transplant candidates.

#### Posttransplantation Phase

After heart transplantation, the medication burden for a patient may actually be larger than before surgery. With an average intake of 10 drugs per day, the medication regimen may be difficult to integrate into a recipient's daily life.<sup>108</sup> Pharmacotherapy generally consists of: (i) immunosuppressive medications with at least twice/day dosing and numerous side effects; (ii) antimicrobials, including prophylactic regimens; (iii) treatment of associated comorbidities such as diabetes, gout, dyslipidemia, renal dysfunction, hypertension, and osteoporosis/osteopenia; and (iv) non-transplant-related medications for pretransplantation conditions, such as hypothyroidism or pulmonary disease.<sup>109, 110</sup>

Drug-drug interactions also are a concern. The risk for both pharmacokinetic and pharmacodynamic drug-drug interactions is exacerbated

by advanced age, polypharmacy, comorbidities, medications with a narrow therapeutic index, or medications requiring intensive monitoring. With the exception of advanced age, each of these is present in the heart transplant recipient.<sup>98</sup> Additionally, the cytochrome P450 3A enzyme system, which is responsible for the biotransformation of calcineurin inhibitors and mammalian target of rapamycin inhibitors, is an important metabolic pathway for 60% of drugs that undergo oxidation.<sup>98</sup> P-Glycoprotein can also be altered, leading to changes in concentrations of immunosuppressants or other medications. Because not all drug-drug interactions are reported in the literature, providers must be able to predict potential interactions based on medication clearance or side effect profile.

Immunosuppressants are critical to the success of the allograft. Unfortunately, those medications also possess many side effects, including increased susceptibility to several types of infections and potential for renal dysfunction, which remain major causes of morbidity and mortality.<sup>111</sup> Clinical pharmacists help to ensure proper infection treatment and prophylaxis through appropriate antimicrobial selection based on cultures and sensitivities, optimized dosing based on renal or hepatic function, and TDM for potential toxicities. In addition, many

antimicrobials, particularly antifungals, macrolides, and newer-generation antibiotics, have significant interactions with immunosuppressive agents via the cytochrome P450 system that may require dose adjustment or monitoring. Clinical pharmacists are also well equipped to recommend alternate antimicrobial therapies in cases of earlier or current allergic reactions and cost limitations.

With considerable regimen complexity, medication nonadherence with immunosuppressant medications has been estimated to be as high as 20% during the first year after transplantation and 16% thereafter.<sup>108, 112</sup> Medication nonadherence in the first year after heart transplantation or > 1 year after transplantation appears to be an independent risk factor for acute rejection episodes and transplant coronary artery disease within 3–5 years after transplantation.<sup>113, 114</sup>

One of the most significant concerns for transplant patients is the cost of medications. Although many transplant recipients have prescription medication insurance, such as Medicare (which pays for immunosuppressive medications) or commercial insurance, a substantial number of patients do not.<sup>115</sup> Moreover, Medicare covers only 80% of the cost of immunosuppressive therapy, and the remaining 20% may cost up to \$2000–\$3000 annually. The use of generic immunosuppressive drugs is an issue directly related to the cost and availability of prescription medications for transplant recipients. Because immunosuppressants represent a class of drugs with a narrow therapeutic index, the transplant community has been faced with the challenge of whether to adopt generic substitutions. Clinical pharmacists play an important role in helping the patient remain on branded medication if necessary through education and navigation of filling and refilling prescriptions in pharmacies, or alternatively they may help patients safely switch to generic medications if appropriate.<sup>116</sup> It is important for pharmacists to educate their patients to monitor the appearance of their medications and inquire with the pharmacy if a generic substitution has occurred. Additionally, the patient should also inform the transplant team in the event of a substitution. Transplant centers vary in their tolerance of the use of generic immunosuppressants; if such use is acceptable, the pharmacist can help to assess the patient for potential adverse effects and advocate for closer monitoring.

## Evidence to Support the Value of Pharmacists on the Transplant Team

The value of clinical pharmacy services has been documented in several randomized controlled trials in renal transplant recipients.<sup>117–121</sup> In those studies, the pharmacy intervention consisted of reviewing medication histories with an emphasis on medication therapy as well as minimization of drug–drug interactions, encouraging medication adherence, increasing access to medication assistance programs, and providing recommendations to members of the transplant team regarding desired health outcomes through medication therapy management. Compared with those who did not, those who did receive clinical pharmacist interventions had a significantly higher mean rate of medication adherence (defined as taking ≥80% of prescribed daily doses), were adherent longer, and had improved control of comorbid conditions.<sup>117–121</sup>

## Additional Activities of the Clinical Pharmacist Practicing in Heart Failure

### Role as Educators

Clinical pharmacists are frequently involved in educational venues such as grand rounds, patient working rounds, and/or focused in-services. All medical disciplines at all levels are likely to benefit from education about pharmacokinetics and pharmacodynamics. Several national and international cardiology and transplant organizations include clinical pharmacists as active members, providing expertise on pharmacology and pharmacotherapy for specialized educational meeting symposia, white papers, and practice guidelines.

### Research

The clinical pharmacist provides important contributions to both sponsored and investigator-initiated research. Many clinical pharmacists are independent researchers, conducting investigator-initiated research and contributing important scientific advances to the field. For sponsored research, clinical pharmacists may be contracted to serve as a site principal investigator or to participate in the randomization of patients, dispensing of therapy, and other operational aspects of the study. Many clinical pharmacists have access to medication databases

which could be used to generate preliminary data or to conduct retrospective studies. Finally, clinical pharmacists serve as collaborators for translational research, teaming with other researchers and/or clinicians to investigate certain hypotheses with the use of in vitro or animal models. Regardless of the type of research being performed, the addition of a clinical pharmacist to the team enhances research opportunities and therefore such alliances are encouraged.

### Multidisciplinary Committees and Organizations

At the programmatic level, there are several support committees, teams, working groups, and task forces that rely on multidisciplinary involvement, including that from clinical pharmacists, for their operations. Individual units within a health care system may run quality assurance and performance improvement (QAPI) committees for their population. Likewise, heart transplant and MCS programs often use those QAPI forums to improve their workings and outcomes within the system. Clinical pharmacists may contribute important information regarding medication adherence to transplant selection committees.

### Training Requirements for Clinical Pharmacists Participating on Heart Failure Teams

As with medicine and nursing, clinical pharmacists can obtain advanced training through the completion of residencies and/or fellowships with a specialty focus in critical care, cardiology, transplantation, or ambulatory care.<sup>122</sup> Additionally, pharmacists can document recognition of their clinical knowledge through obtaining board certification.<sup>123</sup>

The Doctor of Pharmacy (PharmD) is currently the entry-level degree for all pharmacy students in United States colleges and schools of pharmacy.<sup>124</sup> On successful completion of the PharmD degree and the licensure process, pharmacists are eligible to practice pharmacy in many settings. Similar to medical training, practice as a clinical pharmacist often requires postdoctoral training by employers. Clinical pharmacists who desire to become part of a multidisciplinary HF team are strongly encouraged to complete a minimum of postgraduate year (PGY) 1 residency in pharmacy and PGY2 residency in one of the following areas of specialty: cardiology, critical care, solid organ transplant,

or ambulatory care. For more information regarding postdoctoral residency programs, regulations, and standards, refer to the American Society of Health System Pharmacists residency accreditation website.<sup>125</sup> An alternate track for postdoctoral specialization for clinical pharmacists is completion of a research fellowship in a particular specialty area (e.g., cardiology, critical care, transplant), often combined with a graduate degree program (e.g., Master of Public Health, Master of Science, or Doctor of Philosophy). Clinical pharmacists who choose this path more commonly pursue academic careers in pharmacy research but may also choose to practice clinically in a specialty area, such as cardiology or HF.

Although it is not presently required to practice clinical pharmacy, pharmacists may seek credentialing in the form of board certification similar to medicine. The Board of Pharmaceutical Specialties offers certification in several specialties, including pharmacotherapy (BCPS), ambulatory care (BCACP), and nutrition support (BCNSP). In addition, clinical pharmacists who are board certified in pharmacotherapy may apply for Added Qualifications in Cardiology (AQ Card).

Recognizing the varied educational backgrounds, postdoctoral training options, and credentialing of clinical pharmacists, the SCCM and ACCP Task Force on Critical Care Pharmacy Services suggested that obtaining qualifications and competence to practice in the critical care setting may be "achieved in a variety of ways, including advanced degrees, residencies, fellowships, or other specialized practice experience."<sup>61</sup> The same approach is encouraged for clinical pharmacists participating in the HF team.

### Collaborative Practice Agreements

Over the past 10 years, collaborative practice agreements between clinical pharmacists and physicians have become more formalized. Most state boards of pharmacy provide some avenue for clinical pharmacists to adjust medications under protocol as a member of a health care team. These collaborative practice agreements are intended to have clinical pharmacists augment the efforts of a health care team with expertise in drug therapy management. Once a clinician diagnoses the condition, clinical pharmacists can assist in management of drug therapy regarding that diagnosis. Common

examples of collaborative practice agreements are in anticoagulation or pharmacokinetic dosing services, where clinical pharmacists are appropriately trained to make adjustments in warfarin, heparin, vancomycin, or aminoglycoside therapy based on clinical parameters and laboratory values.<sup>4</sup> The United States Public Health Service recently published a report to the Surgeon General endorsing clinical pharmacists practicing under collaborative practice agreements, citing improvements in quality outcomes in HF, diabetes, and dyslipidemia, improved access to care, and cost reductions.<sup>126</sup> Collaborative practice agreements within a HF/heart transplant team could include renal dosing adjustment of specific medications, adjusting and/or monitoring anticoagulation protocols for MCS patients, ACE inhibitor, beta-blocker, or diuretic titration, and appropriate laboratory monitoring in a clinic or via telephone. Each state has some variability in the practice of pharmacy statutes and rules regarding collaborative practice agreements, and some states have different requirements for inpatient and outpatient settings.

The Veterans Affairs (VA) Healthcare System and Indian Health Service have well established roles of clinical pharmacists with a scope-of-practice agreement. These agreements allow the clinical pharmacist to initiate and adjust certain drug therapies, order appropriate laboratory monitoring tests, formulate clinical assessments and plans, and change therapy based on patient response and/or the monitoring results.<sup>126</sup> The scope-of-practice agreements are similar to those of other nonphysician providers in that they are supervised by a managing physician, but they are generally more narrow, limited to a few specific disease states where the clinical pharmacist has the greatest expertise. Several VA Medical Centers have clinical pharmacists in cardiology and/or HF who have scopes of practice that include antihypertensive and HF medications, and centers managing organ transplant recipients have clinical pharmacists with scope-of-practice agreements that include immunosuppressive agents. The VA requirements for clinical pharmacists having scope-of-practice agreements include advanced education, including board certification and/or completion of additional training beyond initial graduation level, a peer review process, and periodic review and renewal of these agreements with the managing physician(s).

### Billing for Clinical Pharmacy Services

In 2003, the United States Congress passed, and the President signed, the Medicare Modernization Act, which authorized a prescription benefit under Medicare (commonly known as "Medicare Part D"). In addition to this benefit, it introduced authorization of payment for medication therapy management (MTM) to health care professionals who provide medication evaluation and education to Medicare beneficiaries. Basic elements of the MTM process include: (i) customized patient-centered delivery of service; (ii) assessment of the patient's medication needs, drug-related problems, and a documented care plan to address them; (iii) comprehensive care addressing all medications; (iv) improvement of medication adherence; and (v) coordination with other team members providing care.<sup>127–130</sup> Patients who would derive the greatest benefit from MTM services include those who have not achieved a target goal of therapy, who have difficulty understanding or following their prescribed medication regimen, who may be experiencing adverse effects to medications, or who have frequent readmissions.<sup>129, 131, 132</sup>

In 2005, Current Procedural Terminology codes were created for MTM to allow pharmacists to submit billing for these activities, generating revenue for the activity from both third-party and Medicare Part D plans.<sup>132–135</sup> Provisions of MTM were strengthened in the Affordable Care Act of 2010, which not only specified pharmacists as eligible providers of MTM, but also focused on a patient-centered team approach to health care.<sup>136</sup> The Affordable Care Act recognizes medication reconciliation and transitions of care as areas where MTM can and should be provided. Although clinical pharmacists are not specifically recognized as obligatory members of a patient-centered medical home team (directed by a physician and including other health care professionals), the emphasis on demonstrating quality, outcomes, and patient-perceived value of care suggests that MTM would be a logical component that could be efficiently performed by a clinical pharmacist.<sup>136</sup> Financial resources to support clinical pharmacist activities within an HF team may originate from a variety of sources (Table 6).

### Conclusion

Heart failure management and transplantation have long histories of successful multidisciplinary

**Table 6.** Sources of Funding to Support Clinical Pharmacists

Source of Funding	Collaborative Relationships	Clinical Pharmacist Activities
Academic	Nontenured or tenured faculty at college of pharmacy, nursing, and/or medicine	Education of students in clinical rotations, classroom teaching, support to advanced-practice nursing and medicine residency/fellowship training programs
Institutional	Department of medicine/cardiology/transplant/quality improvement	Support efforts to improve documentation in meeting core measures Document overall cost savings or quality of care by clinical pharmacy services interventions (e.g., efforts to reduce readmissions, prevent adverse drug effects)—accountable care organizations Generate revenue by reimbursement of MTM activities (outpatient) Meet CMS requirement for a transplant pharmacy specialist supporting advanced HF/transplant program
Research	Faculty at colleges of medicine, pharmacy, nursing; pharmacy and medical residency and fellowship programs	NIH and non-NIH grant funding sources Benchtop, translational, and clinical research with funding from various independent or academic foundations Work closely with or function as study coordinator or investigational pharmacist for industry-supported research
Departmental	Department of pharmacy	Participate in education of staff pharmacists or pharmacy residents and fellows Medication use evaluation activities

CMS = Centers for Medicare and Medicaid Services; MTM = Medication therapy management; NIH = National Institutes of Health.

ary team strategies for collaboration. Multidisciplinary interventions including clinical pharmacists on inpatient, outpatient, and MCS/transplant teams have demonstrated value by improving adherence to performance measures and evidence-based drug therapies, decreasing readmission rates, identifying and preventing adverse drug events and interactions, assessing and providing solutions for barriers to medication access, improving medication adherence, and decreasing costs. Clinical pharmacists may also contribute to education of other team members and students, serve on quality and performance-improvement committees, and be active members of research teams. Clinical pharmacists may supplement the activities of other team members, such as nurses, physician assistants, and nurse practitioners, by focusing on medication-related patient education topics. Medication reconciliation and education are critical factors in transitions of care, and clinical pharmacists are well suited for these activities. Mechanisms exist for MTM services provided by clinical pharmacists to garner reimbursement from CMS and other third-party payers. Partnerships between institutions or health systems and colleges of pharmacy for training of pharmacy students and residents may also provide financial support for clinical pharmacists. These data support a clinical pharmacist as an important member of a multidisciplinary HF team.

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